

NEW STAFF ANNOUNCEMENT

Vincent W. Lamparelli

Sr. Director of Global Sales and Marketing



Amphenol Piezo Technology Products

Please join us in welcoming Mr. Vincent W. Lamparelli as our New Senior Director of Global Sales and Marketing

Vincent joined the Amphenol Piezo Technology Products (APTP) group representing the Piezo Technologies and sister company, Wilcoxon Sensing Technologies brands on May 1, 2018. He reports to Dr. Christopher McLean, President and General Manager of APTP group. Accomplished and knowledgeable, Vincent brings 30 years of experience in sales and performance, plus a solid leadership and operations foundation to direct the sales and marketing activities for the APTP group representing Piezo Technologies' advanced piezoceramics, piezoelectric transducers and custom-manufactured integrated ultrasonic transducers and devices, and Wilcoxon's product line of high quality, reliable vibration monitoring solutions.

VINCENT'S BACKGROUND

Well suited for this leadership role, Vincent brings a successful history of building business as a global sales leader with extensive experience managing sales initiatives in North America, Europe and Asia for US and European-based entities. Most recently, he served as the Vice President of Sales at Micron Industries Corporation. During his tenure, he led a team of inside sales, strategic account managers, and 22 dispersed Independent Manufacturers Rep firms selling custom and standard transformers sold through OEM and wholesale distribution channels.

A strategic thinker, with an eye towards results, Vincent will guide our team through focused programs optimized across target markets, audiences and opportunities. His global Go-to-Market experience that includes careful targeting strategies to identify and understand customer needs, showcase business value, and highlight the importance of exemplary client service standards will serve our business well.

He looks forward to working with our teams to develop and execute global sales strategies focused on generating new, profitable business. We are confident our business partners and customers will appreciate interacting with him as we continue our commitment towards helping customers experience the best outcomes and succeed. Vincent will split his time between both the Indianapolis, Indiana (Piezo Technologies) and Germantown, Maryland (Wilcoxon) offices.